THE SALES WORLD

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STUDENT TERMS & CONDITIONS

These terms apply to every student enrolling in The Sales World training and job-placement programme. By registering and paying the course fee, the student confirms that they have read and agreed to the following conditions.

1. Course Fee

• The training fee is non-refundable and non-transferable, subject to applicable law.

• Admission is confirmed only after successful payment and receipt of payment confirmation.

2. Training Schedule & Attendance

• The programme runs for six consecutive days, Monday to Saturday, beginning on the scheduled start date.

• Students must attend and complete the full programme within the scheduled week. Incomplete attendance may affect certification and placement eligibility.

3. Assignments, Sunday Test & Certification

• All projects, assignments, practical exercises and assessments must be completed within the deadlines given by the trainers.

• A test will be conducted on the seventh day (Sunday). Students must appear for and pass this test to qualify for certification.

• The training certificate will be issued by email only after successful completion of the six-day training, required assignments and projects, and passing the Sunday test. Payment alone does not qualify a student for certification or placement.

4. Specialisation

• Students must select their preferred specialisation at admission, such as FMCG/FMCD, pharmaceuticals, loans/banking, insurance, real estate or general sales.

• Any change of specialisation requires approval from The Sales World and depends on programme availability.

5. Guaranteed First Job Placement

• Students who successfully complete the training, pass the Sunday test and fulfil all attendance, project and assessment requirements will receive a first qualifying sales-job placement within 30 days of training completion.

• The placement commitment is for a job with a minimum monthly salary of ■20,000. The salary and employment terms will be communicated with the specific offer.

• Placements will primarily be in major cities and urban business locations. A job in the student's home district, hometown or preferred locality is not guaranteed.

6. Job Offer Acceptance

• Students must be flexible about the employer, company, job title, sales specialisation, posting location and reasonable job responsibilities.

• Students are expected to accept a qualifying offer that meets the programme's stated minimum salary commitment. Candidates may not reject such an offer solely because of personal preference, comparison with other offers or a demand for a higher salary.

• Refusing a qualifying offer without a valid reason, failing to respond to the employer, or not joining after accepting the offer will be treated as refusal of placement. The first-placement commitment will then be considered fulfilled, subject to applicable law.

7. Employer Rules & Candidate Responsibility

• Employers set their own job descriptions, selection criteria, work locations, working hours, targets, policies and other employment conditions. Candidates must review and comply with these conditions before joining.

• The candidate is responsible for professional conduct, truthful information, interview participation, employer communication and performance after joining.

8. First Placement Only

• The programme covers the student's first qualifying placement only. Any later resignation, termination, job change or request for another placement is outside the programme.

9. Student Declaration

• By registering and making payment, the student confirms acceptance of these terms and agrees to cooperate fully with the training and placement process.

OUR COMMITMENT

Complete the training, pass the Sunday test and meet the programme requirements. The Sales World will arrange your first qualifying sales-job placement within 30 days, with a minimum monthly salary of ■20,000.

Student acknowledgement: I have read, understood and agree to the above terms and conditions.

Student Name: _____ Date: _____

Signature: _____ Admission ID: _____

These terms should be read together with the student's admission confirmation and applicable law. Material operational changes will be communicated to enrolled students.